



Megasite Overview – CIL Investors Phaltan visit

March 14, 2014



Phaltan

- Population : 50800
- Male – 51% Female – 49%
- Literacy Rate- 75 %
- Local Language – Marathi
- Distance from Pune – 110KMs
- No Industries – Limited Opportunity
- Agriculture Based, Rain dependant single crop
- Scanty Rainfall
- Farming, Cattle Rearing
- Majority - Disadvantaged Sections of Society



Megasite History Timelines 2008 - 2013

2009

2010

2012

2008

- Ground is broken for the Cummins Megasite at Phaltan

2011

- Cummins Megasite is inaugurated. Three plants become operational- HHP Rebuild Center, ReCon India and TCL-2
- India Parts Distribution Center, the fourth plant at the Megasite commences operations

2013

- Phaltan Midrange Upfit Center, the fifth project at the Cummins Megasite commences operations.
- Sixth project, the low kilowatt genset plant for exports opens at the SEZ section of the Megasite
- Seventh project, Phaltan High Horsepower Plant commences operations at the SEZ section of the Megasite



Phaltan Megaproject – Transformation

Earlier



Today

Plants :

- 7 Operating plants (TCL 2, HHP Rebuild, ReCon, IPDC, PMUC, PEP & PGBU-SEZ)
- 3 Upcoming Plants (TCL 3, FSBU, CES)



Common Facilities & Infrastructure :

- 4 Facilities operational in Nov'13 (Creche, Administration building, Medical centre & Gymnasium)
- 2 Upcoming Facilities (Training centre, Hostel)

People :

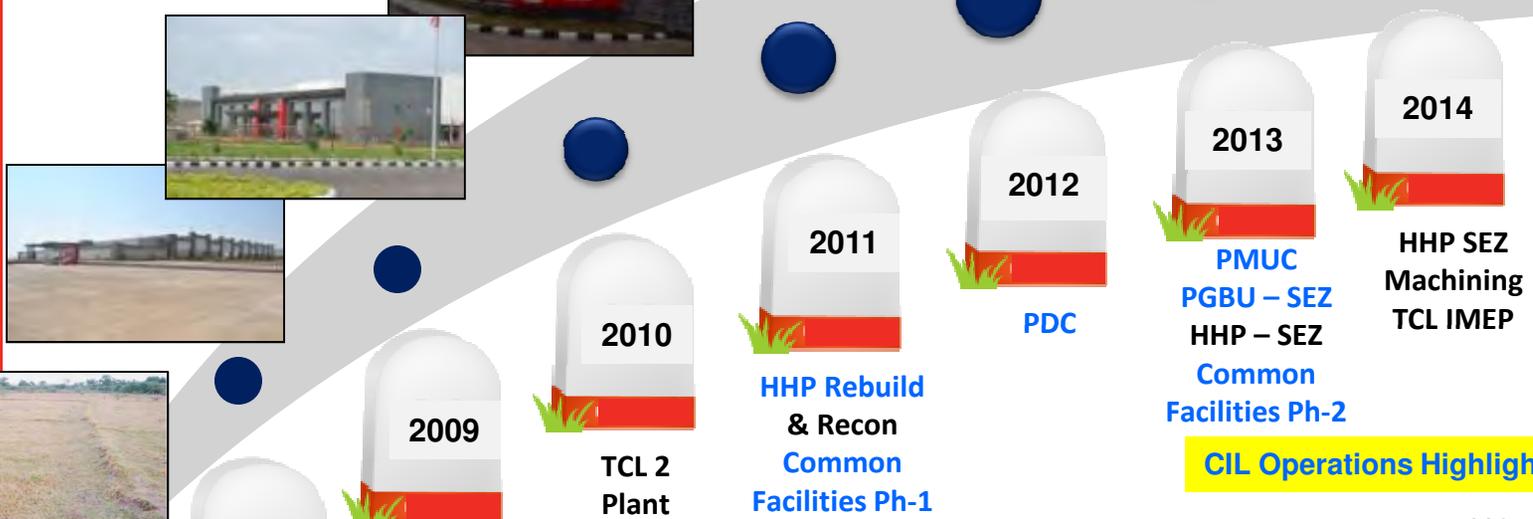
- 16 % Gender Diversity achieved
- Permission for Women in II Shift obtained



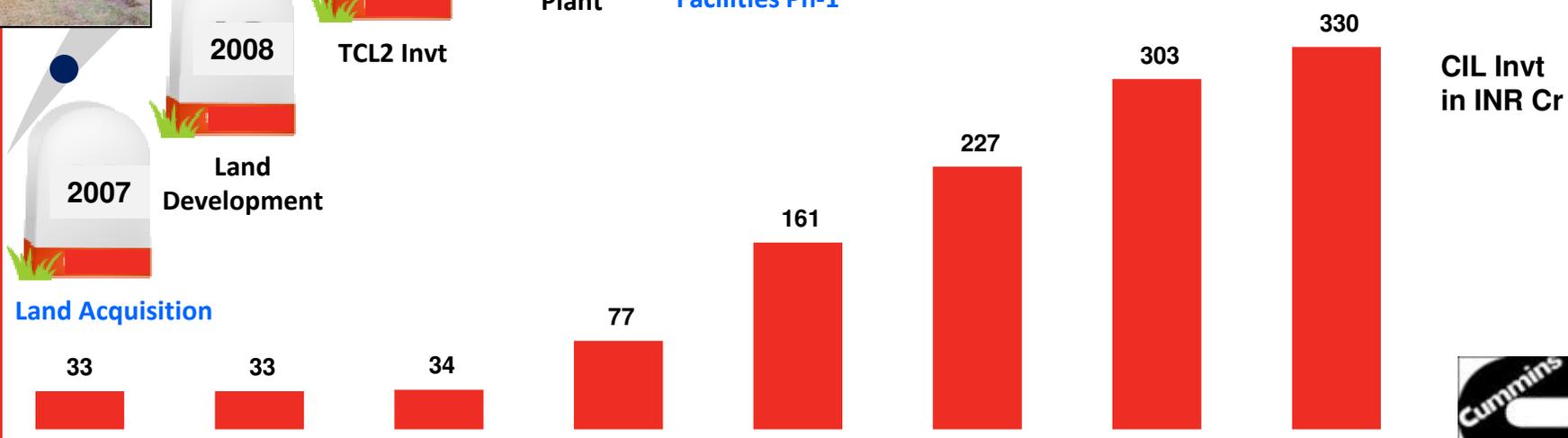
Major Milestones



- Future Projects**
- FSBU
 - ABO & DBU Training Center
 - Hostel

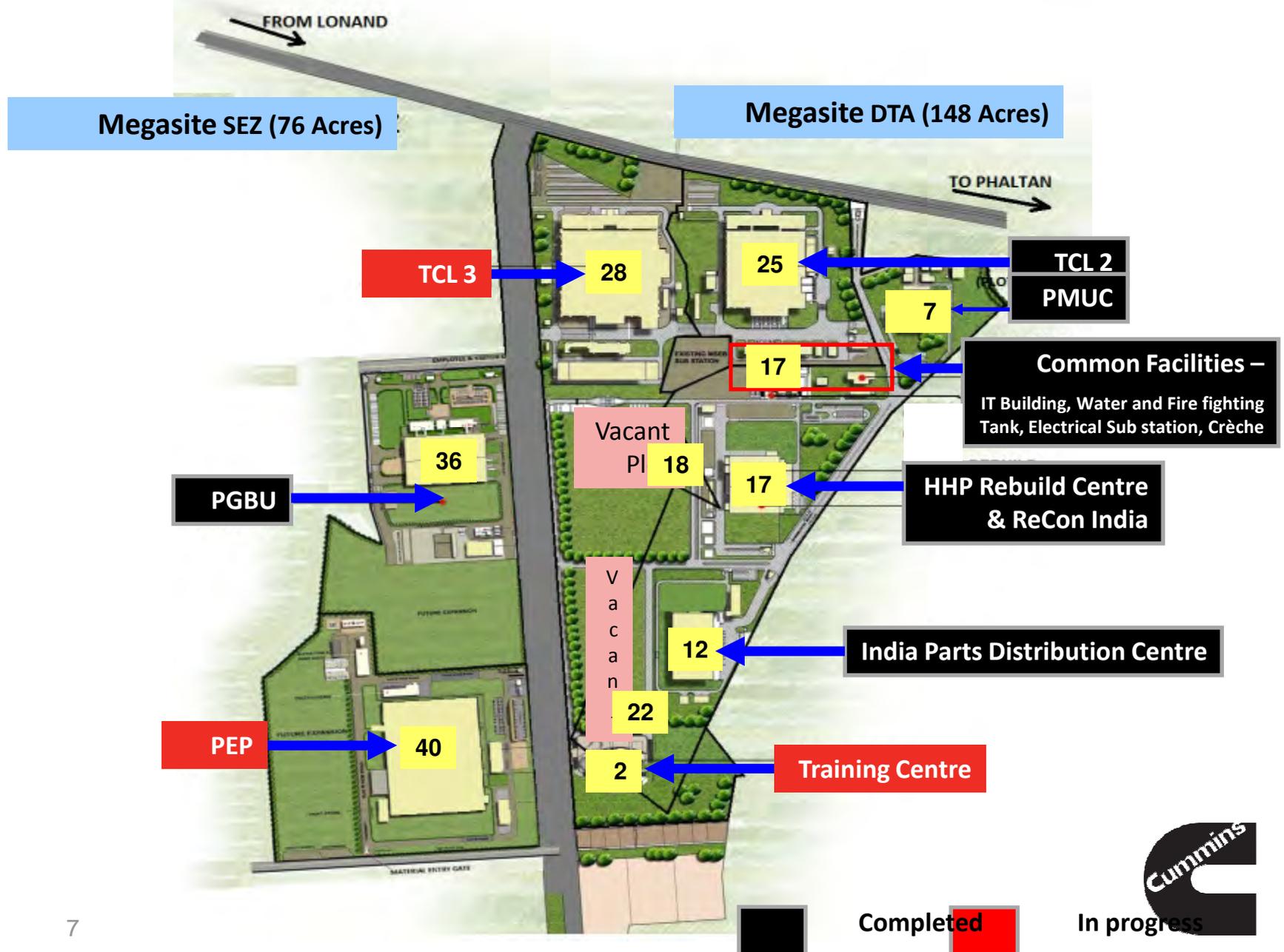


CIL Operations Highlighted in blue



Phaltan Megasite

Megasite Layout & Area



Phaltan Megasite Investments (Plants)



Parts Distribution Centre

- State of the art Global Parts Distribution Centre
- Customer first ship fill rates from approx 60% to 92% by Dec. 2013
- Investment: INR 50 Cr



Mid-range Upfit Centre

- Upfit of B, C and L series engines
- Investment: INR 26 Cr



Low Horsepower Gensets

- India as global low kVA genset hub
- Tax free Special Economic Zone (SEZ) incentives
- Investment: INR 91 Cr



High Horsepower Rebuild

- Capability to rebuild all Cummins engines 3.3 to 78L
- Higher quality rebuild offering than local markets
- Investment: INR 36 Cr

Phaltan Megasite Investments (Facilities)



Area: 458 Sq. m

Crèche Building



Area: 1,062 Sq. m

Admin Building



**Medical Centre /
Gymnasium**



Hostel : (INR 57 Cr)

- Phase I capacity – 240 rooms
- Phase II capacity – 240 rooms

Hostel



Training Centre

Common Facilities: (INR 27 Cr)

- Employee Facilities creation
- Medical centre that will give immediate treatment before shifting to Specialty Hospital

Training centre: (INR 20 Cr)

- Class Rooms
- Library
- V.C. Room
- Auditorium



CR activities



Producer gas plant focused on Corporate Responsibility and Technology Development

Objective of Producer Gas Plant

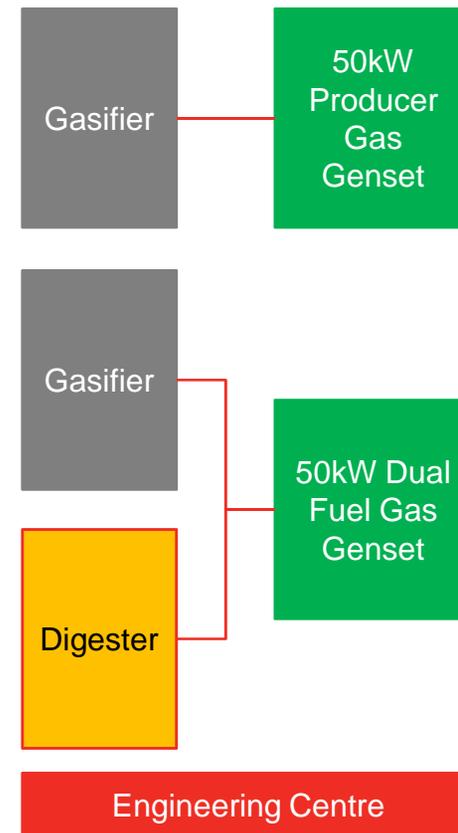
Corporate Responsibility

- Engagement with locals on feedstock
- Use of Green Energy

Technology Development and Showcase

- Development of dual fuel and other alternative gas products
- Showcase of Cummins technology

Producer Gas Plant Plan



Engineering College – Phaltan



- Area - 2,087.26 sq.mtr.
- Start Date – May 2012
- End Date – Mar 2013

ITI Phaltan Upgradation COE- Centre of Excellence

Earlier



Lab
Equipments

+

Lay out design

Skills Training

+

Addl Courses

+

PAP admission

Infrastructure

+

Landscaping

+

Gender
Diversity

Today



Nandal Transformation Journey

Activating Govt Machinery in focus areas. Completion of Bund in time. Villagers started believing



Soil Testing activity involved Villagers further



Water gushing out from Bore well for irrigation



Handing over of Toilets – visible signs of improvement felt by Villagers



Health Check up by Cummins Doctors and Employees further strengthened the bond



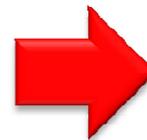
170 TCM Percolation Tank is now 40% full



Water now available near their home



Villagers visit to Hivrebazaar and Popat Rao Addressing villagers



Cummins is driving the project from the front





Thanks

